



Your health - Your home - We care

| Palliative patient

Margret



# Palliative care



## Seriously ill people

- Cancer
- Neurological problems
- Circulatory diseases



# Palliative care in Germany



30 %

Receive palliative  
care

76 %

Wish to  
die at home

326

Ambulatory care  
teams





## Problem

Demand too high for care providers.

No home-based monitoring solution in palliative care.

# Solution



## PalliCare innovates home-based care.



Medical device integration



Patient management



User-centered design



Data analysis

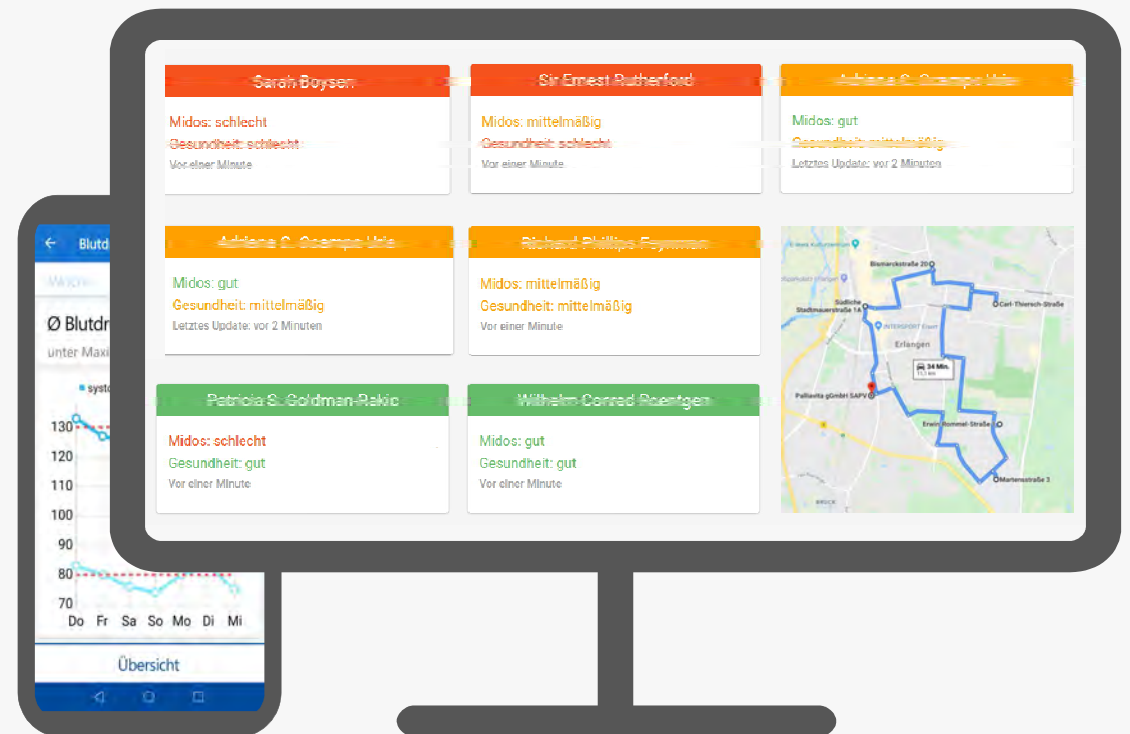
# Product



Patient &  
Next of kin



Healthcare providers



# WebApp



Sarah Boysen

Midos: schlecht

Gesundheit: schlecht

Vor einer Minute

Sir Ernest Rutherford

Midos: mittelmäßig

Gesundheit: schlecht

Vor einer Minute

Adriana C. Ocampo Uribe

Midos: gut

Gesundheit: mittelmäßig

Letztes Update: vor 2 Minuten

Adriana C. Ocampo Uribe

Midos: gut

Gesundheit: mittelmäßig

Letztes Update: vor 2 Minuten

Richard Phillips Feynman

Midos: mittelmäßig

Gesundheit: mittelmäßig

Vor einer Minute

Patricia S. Goldman-Rakic

Wilhelm Conrad Roentgen

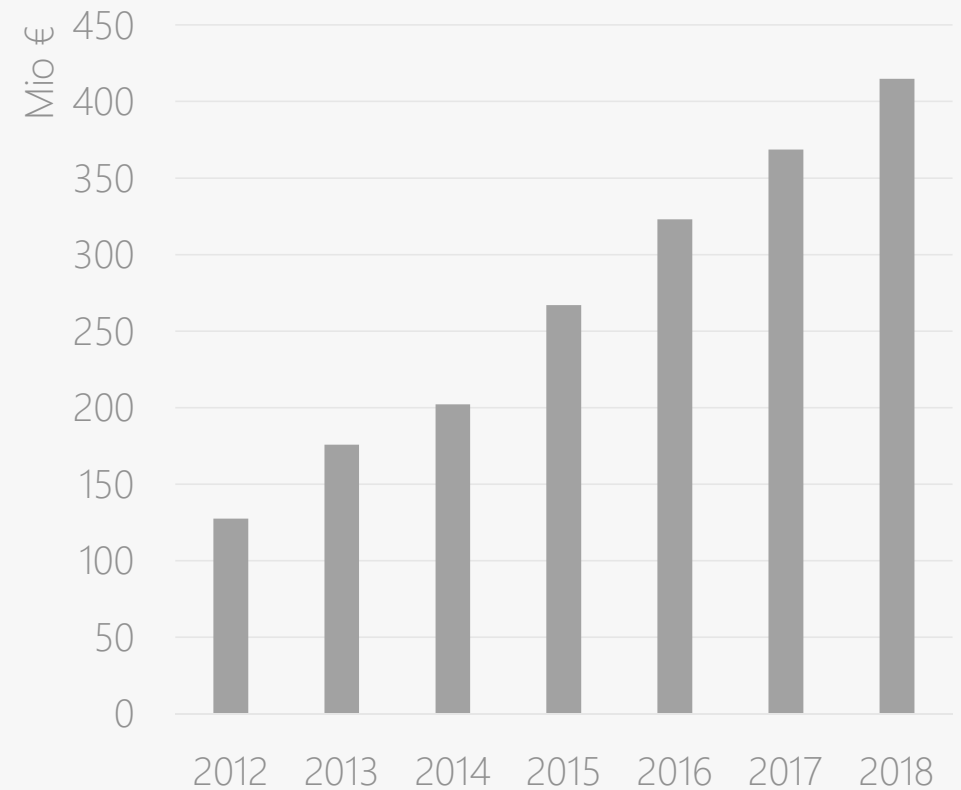




# Target market



## Germany



# Competition



Service	Alberta	PalliDoc	biotronik	myo	vivifyhealth	PalliCare
Patient management	✓	✓	-	-		✓
Health status monitoring	-	-	✓	-	-	✓
Automatic route planning	✓	-	-	-	-	✓
Medical device integration	-	-	✓	-	✓	✓
Care team & doctor's interface	-	✓	-	✓	✓	✓
Next of kin's interface	-	-	-	✓	-	✓
Data analysis / AI	-	-	-	-	-	✓

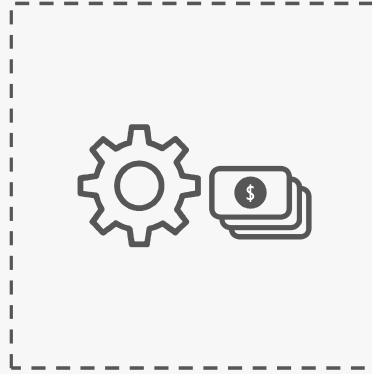
# Competitive advantages



First to market



Value for money



Network



Technology platform



Data sovereignty



Scalability



# Business model



## Pricing / month

Basis: 4 k

Premium: 15 k

Enterprise: 50 k

## Main customers



## B2B SAAS





# Team

Our greatest strength are our people.



Klaus Schmidt



Patrick Höfner



Insa Suchantke

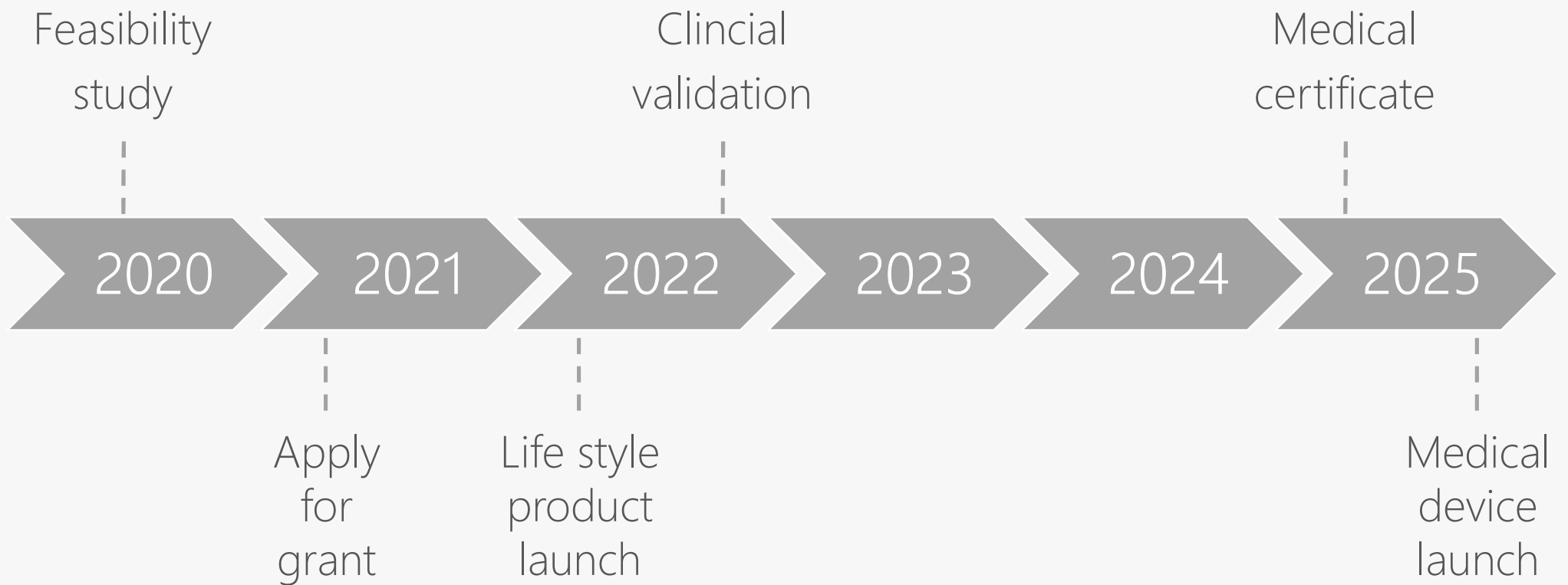


Ulla Sternemann



Daniel Wagner

# Roadmap





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